

February 7, 2025

TO: Lee Zeldin, Administrator, U.S. Environmental Protection Agency

CC: Lynn Dekleva, Deputy Assistant Administrator, Office of Chemical Safety and Pollution Prevention, U.S. Environmental Protection Agency; Nancy Beck, Senior Adviser, Office of Chemical Safety and Pollution Prevention, U.S. Environmental Protection Agency

SUBJECT: Businesses Unite Behind EPA's Safer Choice Program



We, the undersigned businesses, organizations and investors, are writing to you to convey our united support for the <u>Environmental Protection Agency's (EPA) Safer Choice program.</u>

As a voluntary partnership program, Safer Choice works collaboratively with the business community to move safer products and chemicals into the marketplace, creating an incentive for ongoing innovation.

Over 400 businesses count on the Safer Choice program and use its criteria to signal to consumers, commercial buyers, and government purchasers that products meet performance standards and are made with safer ingredients. The Safer Choice label on products reassures consumers who are increasingly concerned about ingredient safety. The label also helps U.S. companies win business in global markets. Nearly 2,000 Safer Choice-certified products are currently available, with partner companies selling products across North America, Europe, and China.¹ Businesses utilizing the Safer Choice program find the labeling program an efficient, effective, and trusted means of communicating with consumers and facilities seeking safer products.²

Additionally, the government has adopted the Safer Choice program as a requirement in purchasing criteria. Most recently, the fiscal year 2025 National Defense Authorization Act, which had bipartisan support, contained a requirement for the Department of Defense to purchase Safer Choice-certified cleaning products, to the maximum extent possible.³ The General Services Administration custodial specification also requires contractors to use cleaners certified to eco-labels, including Safer Choice.⁴ Further, states across the country have environmentally preferable purchasing requirements that ensure all cleaners, carpet, and floor care products on state contracts are certified by a recognized third-party certification such as Safer Choice. Accordingly, businesses increasingly rely on Safer Choice to gain government procurement contracts.

The Safer Choice program also supports the U.S. manufacturing industry, with a total production volume of 2.4 billion pounds of Safer Choice-certified products in 2024, representing a 150% growth since 2021.⁵ These products include laundry detergent, floor care, and dish and dishwasher soap which are essential to enabling people to live healthier and cleaner lives. Almost all of the Safer Choice-certified products are manufactured by U.S.-based companies – either headquartered in the U.S. or with a manufacturing site in the U.S. Some states, such as Colorado, produce nearly 700 million pounds of Safer Choice-certified products each year.

¹ https://www.epa.gov/saferchoice/products

² See, for example, https://www.cloroxpro.com/resource-center/2024-clean-index/

³ H.R.5009 - 118th Congress (2023-2024): the Servicemember Quality of Life Improvement and National Defense Authorization Act for Fiscal Year 2025, H.R.5009, 118th Cong. (2023),

https://www.congress.gov/bill/118th-congress/house-bill/5009

⁴ FAR 23.108 - Required Environmental Protection Agency purchasing programs, https://www.acquisition.gov/far/part-23

⁵ https://www.epa.gov/saferchoice/safer-choice-performance-measures

Another key advantage of the Safer Choice program is that it offers a scientifically robust, positive approach to safer chemistry, complementing federal, state, and retailer efforts to enhance product safety. For many businesses, a federal program such as Safer Choice that helps companies identify safer alternatives to use in their products is preferable to a patchwork of chemical restriction-based logo programs at the state or retail level. Imagine trying to formulate products to avoid the substances listed in the criteria for dozens of different programs with no guidance on what to use instead; this is extremely costly and burdensome for businesses.

A fifth advantage of the Safer Choice program is that it strikes a balance between protecting confidential business information and public disclosure. Industry must be confident that the trade secrets that make its products innovative, safe and effective are not undercut by poor-quality counterfeit products that do not effectively do the job, that can cost companies their reputation and significant financial resources, and most likely will lead to lost jobs. Safer Choice supports more rigor in product claims while protecting valuable trade secrets.

The organizations and companies below are all strong supporters of the EPA Safer Choice program. Some have participated in the rigorous application process and received approval to place the logo on their product labels, produce/sell ingredients on the Safer Choice Program's Safer Chemical Ingredient List (SCIL), or are retailers, investors and others that see the value of the program as part of their sustainability program.

The breadth of the industries represented by the signatories to this letter clearly highlights the widespread industry belief in the value and benefits associated with displaying the Safer Choice logo on a product label.

We believe that the Safer Choice program provides a unique value-added service to support product innovation while maintaining high standards for performance, health, and safety. This program is a good example of the business community working with the government to drive positive outcomes in the marketplace.

Sincerely,

American Sustainable Business Council Household & Commercial Products Association American Cleaning Institute Change Chemistry ISSA – the Worldwide Cleaning Industry Association Interfaith Center for Corporate Responsibility Alternative Fuels & Chemicals Coalition 22nd Century by Design Solutions Group Adasina Social Capital Adrian Dominican Sisters, Portfolio Advisory Board AGRITITAN LLC Aicello America Corp AlEn USA ALASKA LONGLINE FISHERMEN'S ASSOCIATION Alexandra Heller Alliance for Sustainability American Restroom Association Ampersand Innovation Arnold Sales Arxada AZENTIVE BASEstud.io **BASF** Corporation **Betco Corporation Bio-Gist Ventures** Blatchford's Rug Cleaning Bona Boon For All-Ecco Bella **Boston Common Asset Management BradyPLUS Breast Cancer Prevention Partners** BRING **Building Professionals of Texas** BYK CADEAUX du MONDE **CCI Efficiency Solutions** CHAORDIC GENDER MOONSHOT LLC Chase Products Co. ChemFORWARD Church & Dwight Co, Inc CLC CLC Consulting LLC CleaningCorrect, Inc. Clearya Colgate-Palmolive Company Colonial Chemical, Inc. Community and Worker Ownership Project Congregation of St. Joseph **Conscious Living** CRC Industries, Inc.

Creative Products International, Inc. **Crescent Cleaning Company** Croda Inc **CT Sustainable Business Council Detroit Community Wealth Fund** Eco Friendly Printer EcoChemPro LLC Ecoloxtech inc ECOS Eighty2degrees LLC **Eileen O'Neill Interiors LLC** Elite Facility Systems **Environmental & Public Health Consulting** EnvirOx llc **Essential Ingredients** EWES Fiberactive Organics, L3C **Financial Alternatives** Forest Nation Fourth Principle LLC Franmar, Inc. **Genesis Biosciences Givaudan Fragrances Corporation** Global Gates USA INC. GNCORP **Goldman Associates** Green2Sustainable GreenBlue GreenGuard Commercial Cleaning, LLC Greenhealth Approved Hartz Mountain Corporation Henkel Corporation HigherRing HJKessler Associates Holyfield Cleaning Services IFF **Illinois Green Business Association** Indow IndSpyre Solutions, Inc. Innovative Cleaning Services, LLC Inolex Inspections Too, Inc. International Facility Management Association Iowa-Des Moines Supply Iva Kaufman Associates Jelmar LLC - CLR Pro JLFG Communications LLC Jungbunzlauer Inc. K Groening Kikkoman Biochemifa Company Kinpak LLC KleenMark Latino Farmers & Ranchers International, Inc. Lemi Shine Libby Sommer LLC Lighthouse for the Blind and Visually Impaired LITMAS Pty Ltd Mark's Bookmark Bookseller Maryknoll Sisters Mason Chemical Company McFadden and Associates, LLC Mercain Group Mercy Investment Services, Inc. Michigan Sustainable Business Forum Midlab Inc mightyfirebreaker llc Milliken & Company MM Solar Advisory Modular Concepts LLC Moms for a Nontoxic New York (MNNY) Murrells Inlet Seafood Namu Baru Inc National Stewardship Action Council Native Green Naturepedic Organic Mattresses New Jersey Sustainable Business Council Nouryon Novonesis North America NSF Nuance Solutions LLC **Odor Supply House** One Step Closer **Optimal Cleaning Solutions** Pacific Northwest Pollution Prevention Resource Center Parnassus Investments Pennsylvania Sustainable Business Council Perlman & Perlman

Phibro Animal Health Corp Pilot Chemical Company Possible Rochester | Possible Planet **Presperse Corporation** Professional Body for Environmental Hygiene Professional Disposables International Project Clean PROSOCO **Prosperity Works** Public Health Pure Strategies, Inc. PurposeBuilt Brands RD Industries, Inc. REACH24H USA, Inc. **Reckitt Benckiser LLC** Reynders, McVeigh Capital Management **Rockline Industries** Safer Chemistry Advisory LLC Safer Chemistry Impact Fund Safer Made Safety and Health Technology Center, Taiwan Scientific & Regulatory Consultants, Inc Scott Echols Group LLC Seattle City Light Seventh Generation Shell Simple Green Sisters of St. Francis of Philadelphia Smart Sustain Transformation Consultancies L.L.C SociaLab Solar Design Associates, Inc. SOLBERG MANUFACTURING INC. Sozio Inc. Spartan Chemical Company, Inc. **Spearpoint Strategies** Staples, Inc. Steele environmental **Stratus Building Solutions** Sunshine Sunshine Makers. Inc. SureTec Innovations a Brady Plus Company Sustainable Furnishings Council Sustainable Home Interior Design Sustainable Sources LLC

Sweet Natured Ltd. Symrise Inc. Tendaji LLC The Ashkin Group LLC The Basil Tree Inc The Clorox Company The Green Business Network at Green America **Tiburon Ventures, LLC** TimeWise Cleaning, Inc. **ToxServices LLC Trillium Asset Management** Trinity Health Two Guys Trading Co. **Unilever United States** United Service Companies Values2Action LLC Verde Clean, LLC W.S. Badger Company, Inc Wechem West Allis-West Milwaukee School District Wexford labs, inc. WheelPad L3C Wolf & Associates Yegane Pars Motor You've Got Maids of Northern Virginia

For more information, please contact:

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